# New Service: All Included ---- New Equipment

- Latest technology Fiber Optic installation
- Industry leading Comcast "X1" Xfinity platform
- HD Digital Preferred channel lineup
- 75Mbps (Min) Blast Internet

- 1 "X1" HD Whole Home DVR
- 2 "X1" Companion Boxes
- 2 HD DTA's
- 1 Router/Wi-Fi Modem included
- 3 Voice Remotes + 2 DTA Remotes

#### **Common Areas:**

- TV & Wi-Fi Internet at 3 **Condo Clubs**
- Internet for gate monitoring and Security Cameras



### Nov 1, 2017 IMPORTANT DATE:

- New service activation date
- New equipment distribution commences
- In-Home health check for all homes available
- Homeowner Comcast direct billing revised and homeowner savings begin

## **Coax/Fiber Optic:**

 New service will initiate on current coax and will migrate to fiber optic into the home over several months

# What Homeowners Should Do?

- Attend information Town Hall Meeting
- Schedule in-home wiring health check
- Schedule equipment pickup/ delivery
- Schedule install date & time
- If desired, coordinate additional services or equipment with Comcast

**Note:** You keep your comcast.net email address

# **Individual Homeowner Cost Impact:**

- Other than additional equipment or premium channels such as HBO, Sports Entertainment Package, etc., or a phone your Comcast direct bill will go to zero
- The cable portion of your assessment will increase by about \$43 per month (\$129 per Qtr.)
- Seasonal residents will have no need to put Comcast on hold, other than for additional purchased equipment or services

Provided by Bob Pisa, Robert Alan Pisa, P.A. Grandezza Real EstateSM